

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 03015 250921Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----110957 251357Z /64

R 250849Z MAY 78
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
AMEMBASSY ATHENS
INFO SECSTATE WASHDC 8162

UNCLAS DAMASCUS 3015

ATHENS FOR RTDO

E.O. 11652: NA
TAGS: BTIO, BEXP, SY
SUBJ: PRIVATE TRADE OPPORTUNITY: CANAL CLEARING EQUIPMENT

1. COMMERCIAL SECTION HAS BEEN CONTACTED BY SYRIAN BUSINESS-
MAN FAEZ ASFARI WITH REQUEST FOR NAMES OF U.S. MANUFACTURERS
OF EQUIPMENT FOR CLEARING AND CLEANING OF IRRIGATION
CANALS. BUSINESSMAN WHO IS TECHNICAL DIRECTOR FOR MATCO,
EXPECTS TO WIN CONTRACT FROM SYRIAN GOVERNMENT FOR THE
CLEANING AND MAINTENANCE OF 150 KILOMETERS OF IRRIGATION
CANALS (WIDTH FROM 50 CM TO TWO METERS) CONNECTED TO
EUPHRATES DAM PROJECT.

2. MATCO IS NEWLY ESTABLISHED FIRM OFFERING CONSULTING
ENGINEERING AND CONSTRUCTION SERVICES PRIMARILY TO THE
SYRIAN GOVERNMENT. FIRM, BASED IN ALEPPO WITH OFFICE IN
IDLIB, ACTS AS REPRESENTATIVE FOR AIRWELL (FRANCE), WHICH
MANUFACTURES AIR CONDITIONING UNIT, AND OTHER FOREIGN FIRMS.

3. ACTION REQUESTED: ACTION ADDRESSEES REQUESTED TO
CIRCULATE NEWS OF ABOVE TRADE OPPORTUNITY AMONG RELEVANT
U.S. MANUFACTURERS. INTERESTED FIRMS SHOULD BE ADVISED
TO CONTACT MATCO THROUGH EMBASSY COMMERCIAL SECTION OR
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DIRECTLY AT FOLLOWING ADDRESS: MATCO, FAEZ ASFARI,
TECHNICAL DIRECTOR, P.O. BOX 416, ALEPPO, SYRIA.
PELLETREAU

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 25 may 1978
Decaption Date: 01 jan 1960
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Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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